BULLETIN

of the

Pennsylvania Federation of Business and Professional Women's Clubs



FOURTH ANNUAL CONVENTION

Lancaster, Pennsylvania May 18th and 19th 1923



Bulletin of Business and Professional Women's Club

Convention Program

THURSDAY, MAY 17th

7:30 P. M.—Executive Session.

Friday, May 18th

9:00 A. M.—Meeting of Credentials Committee.

Registration of Delegates.

10:00 A. M.—Call to Order.

Invocation, Mrs. Sara Pratt.

Address of Welcome for the City, Mrs. John A. Nauman.

Address of Welcome for the Lancaster Club, Miss Ada M. Forry, President Lancaster Club.

Response, Dr. Martha Tracy, President Philadelphia Club.

President's Address, Dr. Bertha Maxwell Huntington.

Reports of Committees—

Secretary. Treasurer.

Chairman Finance Committee.

Chairman Educational Committee.

Chairman Personnel Research Committee.

Chairman Legislative Committee.

Women's Activities Exhibit. Chairman Publicity Committee.

Speakers' Bureau.

Announcements: Miss Anna M. Guthrie, Secretary Lancaster Club.

12:15—Luncheon.

Hostess, Miss Ivah Kappler.

Speaker, Mrs. Harriet Emmons, New York City, Home Department, Modern Priscilla.

Vocal Solo.

2:00 P. M.—Club Roll Call.

Three Minute Oral Report on Finest Accomplishment of Clubs During the Past Year.

Address, Dr. Ellen C. Potter, Commissioner of Public Welfare for the State of Pennsylvania.

3:45 P. M.—Automobile Sight-Seeing Trip.

7:00 P. M.—Banquet. Speaker, Lena Madesin Phillips. SATURDAY, MAY 19th

10:00 A. M.—Report of Nominating Committee.

Club Mechanics:

Finance—Harrisburg.

Membership—Erie.

Program—Easton.

Service—Chester.

Publicity—Williamsport.

Convention—Germantown.

12:00 P. M.—Luncheon.

Hostess, Miss Mary Eaby.

2:00 P. M.—Final Report of Credentials Committee.

Report of Resolutions Committee.

Address, Elizabeth Sears, President New York League, Chairman Women's Activities Exhibit.

Lula Fairbanks, Booster for "Independent Woman."

Annual Business Meeting.

Election of Officers and Directors.

Amendments to Constitution and By-Laws.

7:00 P. M.—Dinner.

Speaker, Mary Stewart, Chairman Legislative Committee National Federation.

Representative from Men's Clubs of Lancaster.

GUESTS OF HONOR

Mrs. Elizabeth Sears, President New York League of Business and Professional Women.

Miss Lena Madesin Phillips, Former Executive Secretary National Federation.

Mrs. Harriet Emmons, Home Department, Modern Priscilla.

Dr. Ellen C. Potter, Commissioner of Public Welfare for the State of Pennsylvania.

Miss Lula Fairbanks, Booster for "Independent Woman."

Mrs. Ima Winchell Stacy, Charter Member of the Minneapolis B. P. W. C.

President, International Quota Clubs.

President, Business and Professional Women's Club of Wilmington, Delaware.

From the President of the State Federation

It has been most gratifying to me to mark the rapid progress of the various Clubs with which I have come in contact during the past year. I have had the pleasure of visiting most of them, and find interest "ace high." I have passed on from one Club to another with increased interest and courage, with a greater determination to give my best to you all. It has been a busy, happy, prosperous year. Three Clubs have been added to our ranks, and we hope that the coming year will be a record breaker.

I want to urge upon you the great necessity of being represented at the Convention in Lancaster, which convenes May 18th and 19th. It is most important

that each Club send its best-its most representative woman—the one who has a clear broad vision, the power to grasp broad, liberal ideas, and an incentive to do her bit towards making Pennsylvania as important in Club work as she is in all other forms of activity. Many of the Clubs are planning to send Groups to the Convention, and these Clubs will surely take back with them something Let's get together and worth-while. make this Convention the best ever. Let's plan and work for a bigger, better, Fed-Let's not be content to trail on behind, but march at the head of the ranks. We can do it.

Bertha Maxwell Huntington, President Pennsylvania State Federation.

Lancaster Past and Present

Lancaster and York, named after the two famous ruling houses of England, whose contest for supremacy ended at historic Bosworth field, and closed the War of Roses, are typical Pennsylvania cities.

Lancaster, with its emblem, the Red Rose, lives, however, in the present, rather than in the historic associations of the past. Many years have come and gone since it was the largest inland city of the original thirteen colonies, and many since the Continental Congress, in its flight from Philadelphia, made it the temporary capital of England's seceding Crown colonies, and many since, for a number of years, Pennsylvania's Capital City.

From the villages and farms of Lancaster County its sons have gone forth to every war, from the French and Indian to the great world war just closed. It was a Lancaster County boy who first reached the dying Wolf on the Plains of Abraham, near Quebec. General Hand, now buried in St. James cemetery, and whose home still stands in Williamson Park, along the Conestoga, stood as one of the aides at Yorktown, to receive the surrender of Cornwallis, and thus end the war. General Reynolds, who fell on the first day at historic Gettysburg, and whose grave is each year heaped with Lancaster floral emblems of the

red rose, died bravely in the defense of the Union, and his body rests in old Lancaster Cemetery. His monument, erected by a grateful Commonwealth, adorns that "bloody field."

The famous Seventy-ninth Regiment Pennsylvania Volunteers, who saw service in many battles in the war between the States, was distinctly a Lancaster City regiment. Their monument on Look-out Mountain, in Tennessee, alone remains to testify to their martial valor.

Equally brave were the members of the Tenth Pennsylvania or Battery A, who in the war with Spain carried the starry flag to Manila and Porto Rico, to be welcomed, on their return to old Lancaster, with the victor's laurels, while others in the National service marched with the allied army to the relief of Pekin, and passed through the gates of the Forbidden City, the first to carry the flag of America to the heart of China.

The Nations of earth had however not as yet "beaten their swords into plow-shares" and with the coming of time and America's entrance into the great world war, it was an honor to "Old Lancaster" to have her regiment swing down Piccadilly with the First American Expeditionary Forces, and be reviewed by the King of England, and for the first time in all history see, as they swung across Westminster Bridge, the Stars and

Stripes flying at one end of the Houses of Parliament and the English flag flying on the other. Equally prominent was another Regiment of local sons, who marched to the tune of "Maryland my Maryland" through the Kaiser Platz in historic Treves on December 1st, 1918, the first city in Germany to see an American Army of occupation, and thus aid in "making the world safe for Democracy."

In the church yards and cemeteries of the City and County of Lancaster are buried many whose historic "names were not born to die." Thomas Cookson was one of its first Burgess and served as a Lieutenant Colonel of a Lancaster Regiment, was actively associated in old St. James, and was high commissioner, in the signing of the Great treaty in Lancaster between William Penn and the Six nations in 1874. Robert Fulton played with his toy boat on the Conestoga, and from his childish play-dreams came the revolution in transportation. Here lived Benjamin West, the famous painter, whose paintings the National Gallery in London thought artistic enough to hang in the same room with those of Sir Joshua Reynolds. Lindley Murray, America's fore-most grammarian, was born and bred along the Conowingo. Lloyd Mifflin, pronounced "America's finest writer of sonnets," lived until a few months ago, in the seclusion of his home at Norwood. In the Jewish Cemetery is buried the greatest of Jewish characters, Rebecca Gratz, the prototype of the heroine of "Ivanhoe," the intimate friend and companion of Sir Walter Barbara Frietchie, whose birth certificate is still of record in a local church, by accident made famous the town of Frederick, Maryland, and showed to the North a new phase in the life of Stonewall Jackson. Thomas W. Evans, who made the practice of American dentistry famous at the Court of Napoleon the Third, not only practiced his profession, but, largely through his diplomatic influence, secured the treaty of neutrality with France during the Civil war. the confidential adviser of the Empress Eugenie, he aided her in her escape to England, following the fall of Sedan, at the close of the Franco-Prussian war, and is more a matter of French than American History. During his working hours in the little shop on East Orange Street, were conceived the plans for America's

most famous School of Dentistry, now erected in Philadelphia, to which he gave his millions earned in the Capital City of the French people. And yet one other, Peggy Shippen, who in her girlhood days trod the streets of the old Colonial town, and married the man who almost became President. Little did she think that fate or chance had decreed that she should marry the man whose name in American history is as much despised as Judas is sacred, yet Benedict Arnold was her husband.

James Buchanan, the only citizen of Pennsylvania to sit in the chair as President of the United States, practiced law at the local bar, and lived following his retirement from Washington at historic Wheatland, contemplating the fact that fame had given him an opportunity which he had failed to grasp. His body lies almost forgotten in Woodward Hill Cemetery.

Thaddeus Stevens, "the old Commoner," one of the ablest statesmen of the Nation, chairman of the most important committee in Congress during the war and the days of reconstruction, for many years followed the practice of the law in Lancaster City, and was her representative in Congress, and is buried in a small almost forgotten cemetery, because of the fact that its gates alone stood open and would receive in burial both the white and the colored. By the terms of his will, his entire estate was given for the establishment of the magnificent trade school for boys now located in the eastern section of the City.

George Ross, signer of the Declaration of Independence, one of America's foremost patriots, the friend and companion of Franklin, after whom is named Lancaster's flourishing suburb, lived in that section of the City.

On through the flight of time this old Colonial City, whose street names bear England's indelible stamp, continued its quiet and substantial growth, until today its population numbers 60,000. It stands almost in the center of America's wealthiest agricultural county, excelling the famous Oneida County, in New York, and Santa Clara, in California, its farm property in assessed valuation exceeding over one hundred millions of dollars; the annual value of its tobacco crop exceeding five and one-half millions of dollars; and the acreage in potatoes exceeding that in

tobacco, while from its truck farms goes the produce to feed Philadelphia and A county that produces a Baltimore. greater value in crops each year, than Alaska does in gold, and just one-eighth as much as the entire cotton crop of all the Southern States. The prosperity of the county is exemplified in its magnificent barns, its substantial farm houses, and the wealth and neatness of its people. Financially, Lancaster County has more banks and more bank deposits than many entire states in the Union; fifty-eight banks and trust companies holding over fifty million of assets, are visible evidence of its wealth and prosperity.

It was long before the War of the Revolution, when old Peter Grubb made his famous lease with the Conewago Indians to use the red dirt at Cornwall, under a lease which was to continue "as long as grass grows and water flows" which red dirt turned out to be the most valuable deposit of iron ore in the East, a solid mountain of iron, around which cluster the famous furnaces of Northern Lancaster County, which have had a continuous existence and are greater than ever today, it was from the iron deposits in this section that Baron Steigel the "Lord of the Manor" from his primitive furnaces turned out the much needed cannon for the armies of Washington.

To the stranger the names of the townships of Lancaster County, are reminders of old Country life, but to Lancaster they represent the religious settlements, made in its formative period, which are distinct today from the resident adjoining settlements: Coleraine, Little Britain, Fulton and Drumore represent the English Quaker who came with the Penns. East and West Donegal and Rapho the Scotch Presbyterians; Caernarvon the Welsh dissenters; Warwick the Moravian, where was established at Lititz the first Girls' school in America; Lampeter and Leacock the Amish, a religion distinct from all others by its dress and manner of life, whose family names are practically limited to ten, intermarriage being most frequent; Ephrata and Brecknock the Church of the Brethern and the Dunkard, its earliest religious settlement being that of the Seventh Day Adventist; Elizabeth and Penn the English Episcopalian; Manheim and Manor the Menonite and Sadsbury the Scotch Presbyterian. It is to this mixture of the old world peoples that Lancaster County owes its greatness, its wealth and prosperity, a County which never in its long history has known a crop failure, a catastrophy or a perceptible swing from its evenness of growth and prosperity.

Two railroads and 183 miles of electric road connect every section of the broad county with Lancaster City, and reach even to the great dam on the Susquehanna River, conceived in the mind of a Scotch Presbyterian lawyer of Lancaster City, which has made Lake Tucquan possible, and from which the City of Baltimore received its electric power, an engineering project so vast that it humbled the Knickerbocker Trust Company, and rivals that which the English Government built on the river Nile, in Egypt.

Aside from its part in history, natural wealth and possibilities of transportation, Lancaster claims attention for its "Captains of Industry." It is the "City Which Helps Keep America Dry," more umbrellas being made here than in any other American city; and its twin industry, silk, has here its longest factory. It does more to discourage burglary than Sherlock Holmes or Billy Burns, by its tremendous output of padlocks and nightlatches. Typical of America, Lancaster rivals its mother town, Lancaster the shire town of Lancashire, England, in the manufacture of linoleum, for the vast plants in North Lancaster double the output of any other factory in the world. Even the toy factories of Germany find a strenuous rival in the output of our local companies, and every automobile built rides more smoothly on account of the ball-bearings and ball-retainers which are here turned out in millions for use on Europe's, as well as America's roads, while the massive steel beams in metropolitan skyscrapers and bridges are held in shape by the rivets heated by the fires of Lancaster "Champion" Blowers. The famous "Conest & Cotton Mills, with their immense tactories and warehouses, the great Mile long silk mill of the Swiss-American manufacturers, the modern hand and machine Cigar factories of the General Cigar and P. Lorilard Companies whose brands are nation wide and world famous, the delicious caramels and chocolates found in every city of the world all add to the long list of its major industries.

T

HE farther my experience goes in club work, the more I am impressed with the fact that to get anything out of the club, one must give one's self. To pay one's dues and possibly

attend one or two meetings and feel "there's nothing in it for me," one surely will get nothing. One never gets interested in a club until one has done something for it. Just try getting a new member, or try to make some one feel at home, and see how your interest will grow, if you will let it.

T

HE club members should not wait for the President to give them something to do. The President is always a busy person with the many details that never appear to the

details that never appear to the average member, and it is very difficult for one to lay out something for each member to do. It is surprising what one can accomplish in what I would term the "tag ends" of time. If it were not for the work done by the trusted members during these "tag ends," very little would be done. We work, not for ourselves alone, but for the girls who follow us; to set a little higher standard; to feel that we have done something other than "just pass this way."

JOSEPHINE CROCKER.

A Williamsport Scenario IN TWO REELS

Scene I—The Port of Cherbourg. A line of little porters appear, each carrying a trunk upon his back, which, laboriously and with halting step he carries to the tender to be put aboard the boat OLD-TIME WOMEN'S CLUB.

Scene II—The Port of New York. A huge traveling crane made of strong meshes of heavy rope, at the push of a magic button, starts into motion, gathering up dozens of heavy pieces of baggage, swings overhead in a mighty arc, then carefully and efficiently deposits the whole load with exactness right in the place desired—the hold of the good modern ship B. & P. W. C., hailing from

Williamsport.

Scene I represents the old-time club that had not yet learned the true secret of co-operation. Scene II the efficient methods of modern clubs such as that at Williamsport. Not that the personal touch is lacking in the second case, far from it, merely that the wheels are oiled and work exceedingly well. The first scene reminds one of the old story told to the calif, the tale that was to last forever: "Then another locust came and took another grain of corn; then another locust came and took another grain of corn"; and so on, ad infinitum. (Think

how long it would take to get a bushel!) To be more concrete, use the recent successful style show at Williamsport as an example. Emma Faulstich (still more recently acclaimed as a forceful speaker before august and stately boards at Harrisburg) is chairman of the finance committee. Her committee, with Emma as main *pusher*, pressed the button starting the crane into motion. Dr. Mary Cady served as general chairman, utilizing excellent club material as assistants.

Watch now, stand back, see the great crane, a slight creaking of the cordage at first, owing to the big load, but nothing serious. Slowly, but surely, it swings about, forming a mighty arc. Look between the meshes: Models, decorators, ticket sellers, workers of every sort. Down, down, down into the hold, and quick! Turn your glasses upon the return load—best part of \$1,000 from two trips of the crane! That's what you call cooperation, that's why the Williamsport Club starts a faint toot—then comes Managing Editor Haines—sternly:

"One toot and you're oot!"

CURTAIN.

P. S.—They say a post script is always an anticlimax, but we have to add a bit of comedy to our evening's entertainment, a trago-comedy. For our Rummage Sale, which helped the city's poor, also helped our little protege, Julia Ann, the high school girl we are keeping in school. Incidentally, Mrs. Mabel Turner, chairman of the Educational committee of the club, co-operated with Lulu Yount, chairman of the social service committee, to make it a real success and to add more than \$130 to their funds for the working purposes of the two committees.

Anne White Galbraith, President Williamsport B. & P. W. C.

Philadelphia Club Passes Resolution

The Philadelphia Club at its meeting in March, passed a resolution which would be well for all of the Clubs in the State to consider, with a view of adopting same. The resolution is as follows:

"The Business and Professional Women's Club of Philadelphia, recommend to the State Federation of Pennsylvania, that the State Federation take part with the State Exhibit in the 'Women's Activities' exhibit to be held in New York City next September.

MARTHA TRACY, President."

OUR FEDERATED FAMILY

Lancaster

Robert Louis Stevenson in "Walking Tours" remarks: "We are all so busy and have so many far off projects to realize, and castles in the fire to turn into solid habitable mansions on a gravel soil, that we can find no time for pleasure trips into the Land of Thought and Among the Hills of Vanity. "Whether, after all is done, one would not have been better off, to sit by the fire at home and be happy thinking," is the conjecture of those not in the Business or Professional world, and even though the castle in the fire may never be turned into a solid habitable mansion—yet—the dream and GOAL of the hard and interested workers of the Lancaster Club is a HOME all their own, where the Business and Professional Women without homes may be happy and live comfortably.

To develop individuals so that they may be able to actively engage in Civic Organizations and enterprises which function along particular lines, is the *big* aim of the *big* Clubs of today, and the Lancaster Club finds their slogan "TO SERVE" is developing much splendid thought and ambitions among its members.

It was said of one Club "They are but a Scrap-book of suggestion" and it may be true "that a man may live in dreams and yet be unprepared for their realization." However, the Lancaster Club with its membership gradually ascending its thermometer to the Century mark in numbers, and with enthusiasm fairly bursting the gauge—for just the very air sings forth—

"CONVENTION IN MAY" and we are expected to do our best, thrills the least enthusiastic.

Our Constitution states the purpose of the Club is to promote the interests of the Business and Professional Women of Lancaster, and to secure combined action by them, which is clearly and substantially supported, particularly during preparation for a Convention.

The Lancaster Club will celebrate her fifth birthday in May, and her ideals have magnified proportionately—all praise, thanks and honor due to affiliation with both State and National Federations.

May we again extend the courtesies and hospitality of the RED ROSE CITY during the 18th and 19th of May and WELCOME all who can arrange to be with us at that time.

Ada M. Forry, President Lancaster B. & P. W. C.

Harrisburg

Mrs. Mabel Cronise Jones and Mrs. Mabel Miller were the first in Harrisburg to become interested in, and come in contact with the Business and Professional Women's Club. At the time that representatives from the various clubs gathered together in Harrisburg to organize a State Federation of the Club, Mrs. Miller was made corresponding secretary of the State Federation as an individual member of the organization.

Then and there was formed in Mrs. Miller's mind the idea of a Business and Professional Women's Club for Harrisburg.

Shortly after this Mrs. Margaret Stewart Gray, State President of the Federation, met Miss McDonald in Pittsburgh, interested her in the project and told her to get in touch with Mrs. Miller. At this time Miss Cora Lee Snyder became interested and joined forces with Mrs. Miller and Miss McDonald.

Mrs. Gray wrote to Mrs. Miller about getting a group of women together and she would meet with them. Mrs. Miller, Miss McDonald and Miss Snyder conferred together and decided to have a dinner at the Penn Harris to which should be invited some of the representative business and professional women of the city, who would form a nucleus for such a club. This was on the third of March, 1921. Mrs. Miller was made temporary chairman. The following were present: Mrs. Miller, Miss McDonald, Miss Snyder, Miss Barrington, Miss Roe,

Miss Brown, Miss Eaton, Dr. Noble, Mrs. Mabel Cronise Jones, Miss Rockwell, Miss Wert and Miss Laing.

The above ladies met on March 12th, in the Civic Club, and Miss Snyder and Miss McDonald presented a constitution and by-laws for the Club. The constitution was approved and adopted and the meeting adjourned to meet March 22nd, for the purpose of electing officers.

On March 22nd, 1921, an organization was effected and the following officers elected: President, Dr. Mary Riggs Noble; Vice President, Miss Alice R. Eaton; Recording Secretary, Miss Anna McDonald; Corresponding Secretary, Mrs. Mabel M. Miller; Treasurer, Dr. Elizabeth Bricker; Directors, Miss Anna R. Brady, Miss Anne U. Wert, and Dr. Ellen C. Potter.

At the third meeting held March 28th, it was agreed to hold regular business meetings bi-monthly and a membership committee was appointed. It was also suggested that the membership be restricted to those women holding positions carrying with them at least a measure of administrative responsibility.

Luncheons are held on Mondays every fortnight, at which time a fifteen minute address is given either by a member of the Club or by some other person who has a message of real value for the Club.

In January, 1922, at the annual business meeting, Dr. Noble was re-elected president of the Club. Much credit is due to her untiring efforts for the success of the Club.

During the summer of 1922, two outings were held by the Club, the first in June at "Clendennin" along the River Drive, the home of Dr Noble, and the other at the summer bungalow of Miss Ivy Huber at Colonial Acres.

September 29, 1922, the Club honored its first bride, Miss Stella Jones, with a shower at the Civic Club, at which time Dr. Noble voiced the good wishes of the Club.

On January 12, 1923, the Club entertained the Quota Club at the Civic Club, which was a very enjoyable affair.

No history of the Harrisburg Business and Professional Women's Club

would be complete without a tribute to Mrs. Froelich, Chairman of the Activities Committee, who has planned and had charge of all social events.

At the annual business meeting held January 29, 1923, Dr. Virginia Donehoo was elected president of the Club.

March 5th, six members, by invitation, visited the Lancaster Club and came home with glowing accounts of that meeting.

This past winter we have been fortunate in having the women members of the Legislature meet with us at our Monday luncheons and address the Club. The hospitality of the Club has been extended to them during their stay.

We are young, but growing, having sixty members and look forward to greater things.

Erie

The President of the Eric Club sends greetings, hearty and many, to all the members of the Pennsylvania State Federation, through this, the Federation's first Convention Number.

Miss Haines asked me to write what our Club stands for—I wonder if in a way the Club doesn't stand for a different thing, or ideal, to each Club member, according to her greatest need, or her particular ability.

To me, it means that wonderful thing, the getting together in enthusiastic, harmonious action of a large number of women. I do like that "get-together" feeling I get from a club meeting, party, or hike.

I should say that the Erie Club is for better business and professional women, for more harmonious dealings between different business and offices, for a better community, and recreation.

B. P. W. C.—Lancaster!—May 18th and 19th!

Day by day, in every way, it's getting nearer and nearer!

What is? Why the Pennsylvania State Convention!

Erie is on her toes and ready to goour delegates have been elected, and we are all set. I only wish that each and every member of every Club could attend the Convention. My—wouldn't the influence gained from association with the minds of each other be a wonderful inspiration to each one of us. Then wouldn't our separate Club expand and grow! But as it is, each one of us cannot attend so our delegates must bring back to us the reports—reports full of enthusiasm of all the wonderful Convention happenings, and as one of our members said, "Please don't forget the menus"!

We now have a standing rule in our Club that members only be present at Business Meetings.

At one of our recent meetings we had a very interesting talk on Parliamentary Law.

Each Club Member has made herself responsible for a one dollar coupon for the benefit of the Near East Relief Fund.

April 6th—Butterflies—which same interpreted for you all means that the Erie B. P. W. C. Dance and Card Party held at the Hotel Lawrence on April 6th was a great success. The decorative motif was Butterflies—Butterflies with a capital B—for they were everywhere—on the curtains—on the draperies—ceilings—even flying through the air, also as Boutonnieres for the men and as hair ornaments for the girls.

The Club is eagerly awaiting May 28th, for on that date our beloved National Federation Executive Secretary, Elinor Coonrod, is coming to visit our Club.

JEANNETTE E. BRIDGER.

Easton

My Club—The name suggests so many delightful things—companionship with congenial people, exchange of ideas, service in your community and the world at large, social contact, opportunities for self culture and improvement in the business world, as well as the artistic things of life; good times generally. Even if these dreams are not always realized, yet there is much in the dreaming and planning for their accomplishment and hope never dies in the optimist.

IDEALS: These are embodied in concrete form in our constitution—"the pur-

pose of this club shall be to unite business and professional women for the purpose of encouraging civic, educational and social betterment." Our organization in the matter of membership is simply in its infancy, nevertheless our hope is to make the B. & P. W. C. a factor in our community life in the line of service, as well as civic and social and educational betterment.

Goal: A home for business women primarily without regard to age limit, where the comforts and refinements of home life can be enjoyed, also providing facilities for club work, reception rooms, auditorium, etc. This is a rather ambitious goal, but "success begins with one's will, it's all in the state of your mind."

M. M. Fleming, President Easton B. & P. W. C.

Chester

To paint a picture of one's self is one of the most interesting yet difficult things an artist can do. The modus operandi is, I believe, to sit before a mirror and paint the image there reflected.

For the president of a club to put on news print paper an accurate yet modest picture of her club, is a very trying operation. I shall have to use the artist's method of painting the reflection—giving you the club's activities as seen by outsiders.

By word of explanation and apology I should like to make it perfectly clear that the Chester Club has come to its present position by slow and difficult processes of evolution. From a small Y. W. club with a rather indefinite aim, it has grown, after the usual fashion of growing accomplished only by successes, failures, disappointments and renewed efforts, to a group of earnest far-seeing women anxious to keep apace, and if possible, a step ahead of the aims and ambitions of our National Federation.

The first step in that direction would be an organization and I personally consider that to be one of the essential assets of any club and one which the Chester Club found itself in possession of when our winter began. The next step is selfevident, putting that organization to use. The logical work would be to make that organization place the club in an influential position in the community—which we set out to do and did.

Our first echo and the last echo have sounded alike—"The Business and Professional Women's Club is the club that does things." I should therefore say that the impression we set about to make came true to form—to do things.

Chester is blessed with the usual number of organizations finding birth in any going town—church organizations, fraternal and patriotic orders, a women's club, a business men's association and local branches of the national Rotary and Kiwanis Clubs.

Our first job was to bring the latter three organizations into touch with our club—this we did—and these three clubs are now conversant with us and incidentally, I might add, are at the present moment puzzling their heads as to the best way to return our hospitality.

By holding appropriate exercises on an auspicious occasion, we formed a line of contact with the churches and patriotic and fraternal orders. By a chain of circumstances a privilege membership is exchanged with the women's club.

In a frantic effort to acquire money we sold a most marketable product on the streets at the happiest and busiest season of the year, Christmas, and this brought untold good wishes and interesting inquiries concerning the club and its activities, and the successful venture was conceded a good business deal by the community.

By bringing a well known international lecturer to town and *inviting* the public we made the town talk of international affairs and think beyond its gates. Following close we brought a famous national lecturer of a high intellectual standard to town, and the general public bought its way solely because it wanted to hear the lecturer, not in support of the club. We contributed to education by extending a guest privilege to those who were in any wise making public education their life work.

Through concerted effort with the business people we staged a fashion show at

the best motion picture house in town between their usual evening performances. This was an entirely untried venture, necessitated hard and politic work among the merchants and wide advertising to attract a sizable audience for six nights in one week. The reflection has been an intimate and workable understanding between the merchants and the club, a demand for the public for better goods, a legitimate advertising for the merchants and a brisking up of trade.

The next effort will be expended on bringing forth for our own and our intimate friends' amusement, the theatrical talent of the club, a chance, as it were, for everybody to shine.

Close on that comes the exit to Lancaster, the reaching out for help throughout the state, the giving of what we have to others and bringing back the good suggestions and friendly exchanges throughout the state. On its very heels will come the selection of those who will carry the club through another winter of steady progress, working out and adding to the things done, keeping always a steady, unspoiled mind to guide a progression of sure, steady service to the community, which in turn shall form a part of the state and with the state shall serve the nation through the National Federation.

Is my echo a true one—do I hear it re-echoing—"a club that does things"?

I have played such an infinitesimal part in it all that I can with emphasis quote the words of the great parliamentarian who says: "A president should be selected wholly for her ability to preside at meeting—keeping in strict conformity with accepted parliamentary procedure."

JANET IRVING MOWRY, President.

New Castle

"My Club, Its Ideals and Its Goal"

The New Castle Club, as yet is a small one, entirely inadequate to reach the goal which we have set for it, and, that is to make the B. & P. W. Club a factor in all community affairs or one whose opinions must be considered in any matter pertaining to the public welfare. We have business and professional women in

New Castle. Our aim is now to make these women realize that they need the club, as well as the fact that the club needs them. To this end we are having an active campaign for membership in the form of a contest, the two sides being captained by the able leaders, the Misses Mary Browne and Mabel Hutchison. We are going to double, though we hope it will be "treble" our membership. Our club has always stood for good fellowship and willing service.

Sara R. Armstrong, President.

Philadelphia

B. & P. W. Club of Philadelphia was started three years ago and has been growing slowly but surely ever since. We have had rented club rooms up to the present time but now we have a small club house which is very attractive on what is known as Lantern Lane, which gives us a room for club meetings and for small club luncheons, card parties and Sunday afternoon teas, and a bedroom which the members can use upon request.

The Club is purely social, offering an opportunity to business women in various lines of work to meet one another. Of course, we are all identified with other organizations which are interested in welfare or uplift work and the Club takes no stand on such matters. At our monthly business meeting we have what is known as "Shop Talks" when members who have been successful in various lines of activities present their specialty. This has proven of great interest and educational value to the rest of us.

Our great event of the year is our birthday banquet which will be held this year on April 19th. Last spring we had a Reciprocity meeting, inviting the Presidents of other women's organizations, which was such a success that we will repeat it this year again.

We are honored in having as our President the chairman of the Welfare Committee of the City Federation of Women's Clubs and allied organizations. We are expecting an enthusiastic group to be present at the Convention at Lancaster.

Mary Johns Hopper, Executive Secretary.

Germantown

Mary A. Dillon has been appointed Chairman of the National Resolutions Committee for the meeting in Portland in July. Good for Mary.

This same Dillon woman has the honor of being the first out of the city transient guest at the new club house recently purchased by the New York Business Women's League of New York City. Mary says the beds are a dream, the furnishings lovely, the whole scheme a picture. Located at 25 East Thirty-ninth Street. Pennsylvania seems to be recognized "by the best families."

Muncy

The Business and Professional Women's Club, of Muncy, was organized March, 1922, with a membership of about 18. At a meeting held March, 1923, the State President, Dr. Bertha Maxwell Huntington, was present, and the Club decided to affiliate with the State and National Federation. The membership has increased to 35.

Meetings are held regularly, twice each month, during the fall, winter and spring, and in summer recreation parties are the Club's activities. A food sale was held last fall, the proceeds of which were used to finance a Christmas party and social service work. This Club, small though it is, supplied 35 families, including 60 children, with meat, vegetables, fruit, clothing, candy and nuts at Christmas time. The Club was royally entertained by Miss Wilson and staff of the State Industrial Home for Women, at Members whose the Home in March. birthdays fall within a certain month are hostesses for that month, at the second meeting in month, which is a social Mother's Night is observed, with an entertainment and a speaker. Eleanor Reeder, of the High School Faculty, of Muncy, is the President. One of the finest things the Club has done was the purchase of a typewriter for a Shut-in, who is compelled to be self supporting. This Club seems to have adopted that most worthwhile of all slogans, SERVICE. It surely serves. Watch this Club—it is not a trailer—a place in the sun is its goal.

Scranton

Miss Laura J. Allen, Director of the North-East section, gets the credit for organizing and federating the newest Club, that of Scranton.

The last group of National Woman's Association of Commerce quietly dropped out of existence, after fulfilling the purpose for which they organized, that of getting Business and Professional Women into the Board of Trade of the various cities. All of the groups of that Association have been merged into the Board of Trade except the Scranton Club. These splendid women realize now the futility of trying to restore antiques who wish to remain antiques, so they have decided to affiliate themselves with a wide-awake, active body and continue to be active in the interests of Business and Professional women, and now are THE BUSINESS AND PROFES-CLUB WOMEN'S SIONAL SCRANTON, affiliated with the State National Federation, sixty-five strong, putting on a membership campaign at this time which they hope will bring them up to two hundred by June 1st. At their first meeting Tuesday evening, April 10th, they entertained Dr. Bertha Maxwell Huntington, President of the Pennsylvania State Federation Business and Professional Women's Club, who talked to them on Women's Activities and Club Mechanics. An entirely new constitution was adopted and the Club properly launched on its maiden The Officers are: President, Mrs. Ira F. Tripp; First Vice President, Miss Anna Caton; Second Vice President, Miss Agnes Hunter; Recording Secretary, Mrs. Maud Harmon; Corresponding Secretary, Mrs. John J. Orr; Treasurer, Dr. Mabel Nichols; Chairman Legislative Committee, Dr. Anna C. Clarke; Chairman Publicity Committee. Dr. Margaret Evans.

Club Presidents As Boosters

Boost and the world boosts with you; Knock, and you're on the shelf; For the world gets sick of the one who kicks And wishes he'd kick himself.

Boost when the sun is shining,
Boost when it starts to raiu;
If you happen to fall, don't lie there and bawl,
But get up and boost again.

Boost for the Club's advancement,
Boost for the things sublime;
For the woman that's found on the topmost
round
Is the booster every time.—Exchange.

Convention Headquarters, Stevens House, Lancaster

With the passing of the Continental in Philadelphia, the closing of the famous old Planters in St. Louis, and the dismantling of the Marlborough in New York, few hotels of their type and the type of the Stevens House in Lancaster continue to operate and to accommodate the traveling public.

The hotels of spacious halls and public rooms, with large airy bed rooms and high ceilings, do not in these modern days continue to be commercially profitable, but they are wonderfully comfortable for the guests who are fortunate enough to secure accommodations therein.

The Stevens House was erected by the business and professional men of Lancaster City for the purpose of offering a proper accommodation for "The Stranger within its Gates" and has never been under the stern necessity of paying high rentals or excessive dividends, its conservative management having continu-

ously looked to the keeping up of its property and the maintenance of its traditional courtesy and old fashioned tavern keeping.

Owned and operated by the same Corporation continuously since its erection in 1871, it is unique in American Hotel History.

Its Restaurant is one of exceeding goodness, where food is served at fair prices. From an architectural standpoint it is most unique, being an almost exact reproduction of "Simpson's" on the Strand in London.

Its tariff has been consistently maintained at one level:

Single rooms with running water...\$2.00 Single rooms with lavatory, etc..... 2.50 Single rooms with bath....... 3.00

All double rooms are equipped with twin beds and are exceptionally large and comfortable.

The National Convention

Is your Club planning to send a delegate to Portland. Are you going to participate in the biggest event of the year, the National Convention of the Business and Professional Women's Club—you'll meet the biggest, broadest, finest women from the four corners of the U. S. A. and a few more. Time is getting short, so if you are in doubt, settle the matter quickly, get your duds together and

"PACK for PORTLAND" All Aboard— Westward Ho!

Do not miss the opportunity of your life! See the most wonderful part of North America! Marvel at the beauties of Banff and Lake Louise—the grandeur of the Rockies! Sniff the good salt air of the Pacific.

Let go-Live-Laugh

Learn to love the fun and inspiration of the big Convention at Portland—get acquainted with your club members, those of the State and all the friends who are going with us. Bring along your sisters and your cousins and your aunts! Enjoy the moving hotel and eat some of the Soo Line's good meals! Sing a little, sleep a little—play a lot!

Sign up with any member of your Committee right away so we will know how many to make reservations for, how many cars, how many trainloads, how many Hotels.

Transportation Committee

Aurella Rolph, Chairman Lois Kellogg Jane Thayer Elizabeth Shephard Hazel Read Minnie Vivian

MONDAY, JULY 9th, 1923.

Arrive Portland, Convention City, 8:30 A. M., where we will be met and escorted to our hotels.

Approximate Cost of Portland Trip

Round trip fare Minneapolis to Portland	\$72.00
Lower berth Minneapolis to Vancouver, including one night at Banff and one night at Lake Louise, using our train as a hotel	23.38
Lower berth Seattle to Portland	3.75
Six days on train, figuring meals \$2.50 per day	15.00
In Portland six days—Hotel rates are \$4 to \$8 a day, and by sharing a room with someone we figure that \$10 a day should cover a fine room and meals in	60.00
Portland	60.00
Returning any Northern route, lower berth back to Minneapolis	19.88
Meals—returning	7.50
Total	\$201.51

This cost can be reduced \$21.65 by

sharing a lower berth with someone, or

\$8.40 by occupying an upper berth.



There lived in our State Some Women Business and Professional Very Fine and Excellent They were. And So About three years ago They banded themselves Together To encourage a GREATER CO-OPERATION among them And to elevate STANDARDS And to extend OPPORTUNITIES And to create FELLOWSHIP And to promote the INTERESTS Of these WOMEN BUSINESS AND PROFESSIONAL And SO After they had banded themselves TOGETHER These women of Pennsylvania WIDE AWAKE AND ACTIVE Thought it would be WISE To get out a BULLETIN Like this And They wished it on a PUBLICITY COMMITTEE SO don't blame us WE'VE DONE OUR BEST.

Cordially,

STATE PUBLICITY COMMITTEE, 1922-23.